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The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 6, September 1988

WESTERN REGION (WCPA)

Arizona State University
California Institute of Technology
California Poly. State University-San Luis Obispo
California State Poly University-Pomona
California State University-Fresno
California State University-Long Beach
California State University-Sacramento
University of California-Los Angeles
University of Idaho
University of Nevada-Reno
Oregon State University
University of Oregon
Portland State University
San Diego State University
San Jose State University
Santa Clara University
University of Southern California
University of Southern California-Grad. Sch. of Business
Stanford University
Washington State University
University of Washington

The 187 placement offices at the 154 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Western Region.

The data are based on salary offers made to students graduating between September 1, 1987 and August 31, 1988. Tables on pages 2 through 7 list data on both regional and national levels for the interim period (June 6 through August 15) and cumulatively (September 1 through August 15).

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

(Data Combined for Men and Women)

INTERIM PERIOD 6/6/88 THROUGH 8/15/88

CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES* 90TH	PERCENTILES* 50TH	PERCENTILES* 10TH	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES* 90TH	PERCENTILES* 50TH	PERCENTILES* 10TH
BUSINESS														
ACCOUNTING	153	1011	$1859	$1950	$2180	$1950	$1500	730	6275	$1863	$2000	$2100	$1861	$1583
BANKING & FINANCE	51	475	1784	1849	2166	1833	1492	181	1676	1826	1886	2200	1867	1417
BUSINESS ADMINISTRATION & MANAGEMENT	88	519	1787	1831	2300	1791	1400	268	1804	1756	1788	2300	1726	1400
HUMAN RESOURCES (incl Labor Relations)	11	58	1623	1760	*	*	*	24	173	1591	1693	1916	1613	1243
INSTITUTIONAL MANAGEMENT	4	53	1844	1706	*	*	*	9	134	1744	1677	*	*	*
MANAGEMENT INFO SYSTEMS	16	173	2149	2047	*	*	*	47	599	2138	2072	2600	2166	1666
MARKETING & DISTRIBUTION	124	548	1765	1760	2167	1750	1400	279	1875	1754	1758	2167	1750	1333
HUMANITIES														
ECONOMICS	22	242	1871	1963	2500	1771	1166	50	845	1771	2026	2333	1742	1200
LETTERS (incl English, Literature)	7	62	1921	1722	*	*	*	14	139	1841	1722	*	*	*
HUMANITIES - All Other	8	108	1444	1607	*	*	*	18	319	1525	1622	*	*	*
CRIMINAL JUSTICE	5	15	1338	1626	*	*	*	7	49	1609	1626	*	*	*
HISTORY	6	40	1421	1746	*	*	*	8	128	1435	1904	*	*	*
PSYCHOLOGY	7	62	1515	1704	*	*	*	18	230	1619	1716	*	*	*
SOCIAL SCIENCES-All Other	22	147	1550	1772	1950	1646	1200	39	480	1563	1848	2000	1600	1000
COMMUNICATIONS														
ADVERTISING	10	37	1819	1697	*	*	*	20	99	1777	1615	2083	1768	1500
COMMUNICATIONS	24	141	1661	1731	2000	1680	1500	49	372	1711	1685	2083	1692	1400
JOURNALISM	4	34	1475	1579	*	*	*	13	141	1496	1531	*	*	*
TECHNICAL WRITING	+	7	+	2225				+	19	+	2240			
ENGINEERING														
AEROSPACE & AERONAUTICAL	23	106	2204	2336	2292	2240	2160	66	467	2206	2348	2467	2286	1840
AGRICULTURAL	1	20	1791	2047	*	*	*	1	56	1791	2085	*	*	*
BIOENGINEERING & BIOMEDIC	1	6	2000	2339	*	*	*	1	16	2000	2356	*	*	*
CHEMICAL	30	372	2600	2579	2741	2625	2475	56	1511	2555	2583	2741	2609	2333
CIVIL	56	327	2282	2170	2550	2292	1932	125	1221	2261	2133	2600	2280	1958
ELECTRICAL(incl Comp Eng)	195	1427	2505	2490	2833	2516	2222	555	5347	2474	2478	2800	2500	2100
GEOLOGICAL	+	4		2073				2	23	1850	2068	*	*	*
INDUSTRIAL	35	241	2340	2360	2583	2417	1917	79	983	2401	2373	2708	2425	1917
MECHANICAL	111	955	2393	2442	2650	2333	2084	262	3421	2394	2449	2650	2400	2028

continued

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

(Data Combined for Men and Women)

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 6/6/88 THROUGH 8/15/88							CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
METALLURGICAL	6	38	$2285	$2475	*	*	*	10	189	$2320	$2454	*	*	*
MINING & MINERAL	+	+	+	+				+	2	+	2370			
NUCLEAR	3	17	2019	2422	*	*	*	3	37	2019	2395	*	*	*
PETROLEUM	5	23	2800	2642	*	*	*	7	177	2793	2668	*	*	*
ENGINEERING TECHNOLOGY	10	146	2454	2269	*	*	*	20	413	2324	2283	$2600	$2319	$2100
SCIENCE														
AGRICULTURAL	11	53	1683	1683	*	*	*	34	188	1673	1685	2300	1551	1200
ARCHITECTURAL & ENVIRONMENT DESIGN	+	+	+	+				+	1	+	1300			
BIOLOGICAL	10	45	1523	1603	*	*	*	17	119	1636	1697	*	*	*
CHEMISTRY	6	32	2073	2116	*	*	*	12	99	1894	2167	*	*	*
COMPUTER SCIENCE	84	576	2207	2304	$2667	$2250	$1600	171	1965	2245	2284	2625	2295	1750
MATHEMATICS	13	128	2355	2204	*	*	*	37	432	2296	2227	2666	2383	1850
ALLIED HEALTH PROFESSIONS	3	40	1758	1672	*	*	*	7	111	1768	1878	*	*	*
NURSING	11	96	2180	1993	*	*	*	20	274	2202	1971	2452	2201	1900
PHARMACY	2	128	1182	2924	*	*	*	3	203	1215	2863	*	*	*
PHYSICS	1	20	1500	2245	*	*	*	6	44	2009	2318	*	*	*
OTHER PHYSICAL & EARTH SCIENCES	3	7	1550	1643	*	*	*	5	32	1693	1768	*	*	*
RENEWABLE NATURAL RSRCS	4	10	1578	1627	*	*	*	6	20	1752	1661	*	*	*
TOTALS	1186	8551						3279	32708					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

(Data Combined for Men and Women)

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 6/6/88 THROUGH 8/15/88							CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES*			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES*		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ADMIN. & MGMT.														
ACCOUNTANTS & AUDITORS	182	1060	$1825	$1940	$2180	$1888	$1500	788	6492	$1859	$1996	$2125	$1850	$1561
BANKING OCCUPATIONS	12	256	1649	1796	*	*	*	41	783	1680	1809	2083	1583	1450
BUSINESS ADMINISTRATION	28	175	1760	1712	2208	1847	1000	82	583	1743	1698	2167	1790	1130
CONSULTANTS	30	247	2364	2196	2950	2479	1750	44	1080	2275	2249	2750	2250	1750
FINANCIAL ANALYSTS	20	298	2073	2012	2458	2079	1500	69	955	1955	2114	2458	2000	1500
HUMAN RESOURCES	25	131	1727	1727	2140	1700	1200	50	296	1706	1673	2166	1679	1200
MANAGEMENT TRAINEE	133	717	1684	1727	2100	1600	1300	359	2481	1646	1741	2083	1600	1250
COMPUTER & MATHEMATICAL														
COMPUTER PROGRAMMERS	50	368	2164	2266	2600	2333	1560	106	1272	2228	2241	2600	2329	1750
COMPUTER SCIENTISTS	41	312	2235	2289	2666	2250	1880	98	1132	2278	2295	2666	2294	1880
MATH/STATISTICIANS	1	63	2750	2211	*	*	*	7	225	2386	2249	*	*	*
MARKETING & SALES														
ADVERTISING/MARKETING	52	251	1872	1786	2500	1842	1333	97	811	1880	1829	2500	1800	1333
RETAIL/WHOLESALE SALES	53	283	1889	1869	2375	1855	1500	167	1070	1855	1800	2283	1867	1500
TECHNICAL SALES	33	119	2022	1994	2333	1900	1600	66	445	1993	2026	2500	1960	1500
ALL OTHER OCCUPATIONS														
AGRICULTURE & NATURAL RESOURCE OCCPTNS.	8	49	1679	1570	*	*	*	19	153	1652	1644	*	*	*
COMMUNICATIONS OCCUPATION	10	72	1607	1762	*	*	*	14	171	1573	1688	*	*	*
ENGINEERS (Eng. Deg. Req)	438	3510	2418	2435	2741	2450	2083	1115	12871	2415	2437	2740	2450	2025
HEALTH RELATED OCCUPATION	7	183	1447	2556	*	*	*	18	378	1649	2366	*	*	*
INSURANCE OCCUPATIONS	17	103	1721	1773	*	*	*	43	462	1744	1801	2000	1791	1417
LAW ENFORCEMENT OCCPTNS	1	5	1667	1527	*	*	*	4	31	1892	1725	*	*	*
NURSES	11	94	2180	1991	*	*	*	21	267	2207	1980	2400	2201	2000
PRODUCTION OCCUPATIONS	15	69	2098	2150	*	*	*	28	238	2048	2103	2520	1929	1600
REAL ESTATE OCCUPATIONS	+	10	+	1907				2	49	2250	1891	*	*	*
RESEARCHERS-NONSCIENTIFIC	3	15	2080	1822	*	*	*	5	74	2098	2019	*	*	*
RESEARCHERS-SCIENTIFIC	8	43	1725	1993	*	*	*	19	128	1969	2117	*	*	*
SOC. WORKERS & RECREATION	6	35	1441	1360	*	*	*	10	122	1479	1383	*	*	*
TRANSPORTATION & DISTRIBUTION OCCPTNS	2	83	2020	1981	*	*	*	7	139	1799	1955	*	*	*
TOTALS	1186	8551						3279	32708					

* Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS-INEXPERIENCED

GRADUATE ALL TYPES OF EMPLOYERS	INTERIM PERIOD 6/6/88 THROUGH 8/15/88							CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES*			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES*		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	7	123	$2100	$2287	*	*	*	21	439	$2084	$2289	$2458	$1917	$1833
MBA--NON-TECH	22	228	2610	2784	$3050	$2500	$1900	87	914	2563	2789	3333	2500	1872
MBA--TECH	7	61	3765	3226	*	*	*	14	304	3326	3199	*	*	*
MS-BUSINESS	3	47	2267	2676	*	*	*	7	128	2255	2633	*	*	*
ADMINISTRATION	2	9	2198	2119	*	*	*	3	21	2052	2154	*	*	*
BANKING & FINANCE	4	9	2990	2671	*	*	*	6	204	2771	3112	*	*	*
INDUSTRIAL MGMT (incl Ind. Administration)	+	4	+	3208				+	15	+	2941			
LABOR/INDUSTRIAL RELATION	+	16	+	2989				+	37	+	2776			
MANAGEMENT INFO SYSTEMS	1	6	1800	2078	*	*	*	3	57	2433	2581	*	*	*
HUMANITIES														
HUMANITIES	+	12	+	2403				+	41	+	1887			
SOCIAL SCIENCES	1	15	1600	2035	*	*	*	2	96	1955	1938	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	20	45	2784	2911	3000	2800	2500	36	109	2879	2871	3150	2942	2583
BIOENGINEERING & BIOMEDIC	+	+	+	+				+	2	+	3417			
CHEMICAL	4	44	2844	2832	*	*	*	10	134	2710	2858	*	*	*
CIVIL	12	62	2521	2638	*	*	*	28	161	2625	2533	3100	2542	2173
ELECTRICAL(incl Comp Eng)	51	208	3053	3019	3371	3083	2700	106	724	2996	3011	3375	3000	2500
GEOLOGICAL	4	5	2918	2884	*	*	*	4	19	2918	2497	*	*	*
INDUSTRIAL	9	22	3184	2961	*	*	*	22	107	2882	2813	3125	2750	2300
MECHANICAL	28	108	2884	2850	3250	2934	2625	45	339	2876	2843	3250	2917	2500
METALLURGICAL	1	8	2700	2849	*	*	*	1	37	2700	2840	*	*	*
NUCLEAR	+	4	+	2842				+	9	+	2738			
SCIENCE														
BIOLOGICAL	2	2	2167	2167	*	*	*	2	8	2167	1823	*	*	*
CHEMISTRY	+	4	+	2335				+	41	+	2631			
COMPUTER SCIENCE	28	96	2903	2903	3333	3000	2600	46	251	2925	2880	3375	3000	2500
GEOLOGY & RELATED GEOLOGICAL SCIENCES	+	2	+	2438				2	22	2975	2484	*	*	*
MATHEMATICS	1	13	1387	2524	*	*	*	1	41	1387	2470	*	*	*
PHYSICS	1	9	2917	2661	*	*	*	4	16	3280	2894	*	*	*
TOTALS	208	1162						450	4276					

* Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

Master's Degree Candidates - Experience[1]

(Data Combined for Men and Women)

AVERAGE MONTHLY SALARY OFFERS

INTERIM PERIOD 6/6/88 THROUGH 8/15/88

GRADUATE ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH
OVER 1 TO 2 YEARS							
MBA--NON-TECH	9	161	$3050	$3477	*	*	*
MBA--TECH	+	34	+	3438			
OVER 2 TO 4 YEARS							
MBA--NON-TECH	4	160	2388	3609	*	*	*
MBA--TECH	2	41	2125	3470	*	*	*
OVER 4 YEARS							
MBA--NON-TECH	9	208	3021	3783	*	*	*
MBA--TECH	1	72	3420	3706	*	*	*
TOTALS	25	676					

CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

GRADUATE ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH
OVER 1 TO 2 YEARS							
MBA--NON-TECH	16	622	$2987	$3386	*	*	*
MBA--TECH	1	194	2585	3596	*	*	*
OVER 2 TO 4 YEARS							
MBA--NON-TECH	7	638	2429	3496	*	*	*
MBA--TECH	5	344	2908	3669	*	*	*
OVER 4 YEARS							
MBA--NON-TECH	19	539	3262	3594	*	*	*
MBA--TECH	10	285	3170	3788	*	*	*
TOTALS	58	2622					

1 Years of previous full time, nonmilitary employment
' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

DOCTORAL DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

(Data Combined for Men and Women)

INTERIM PERIOD 6/6/88 THROUGH 8/15/88

CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING														
AEROSPACE	3	3	$3458	$3458	*	*	*	5	15	$3842	$3942	*	*	*
CHEMICAL	11	61	4196	3866	*	*	*	35	167	3985	3824	$4667	$3875	$3666
CIVIL	+	2	+	3375				1	13	3750	3180	*	*	*
ELEC ENG (INCL COMP ENG)	22	56	4170	4004	$4667	$4375	$3500	46	137	4234	4071	4692	4333	3700
MECHANICAL	2	16	3414	3745	*	*	*	16	59	3690	3824	*	*	*
METALLURGICAL	1	8	6000	3952	*	*	*	2	34	5050	3815	*	*	*
SCIENCE														
BIOLOGICAL	+	2	+	3167				1	6	3250	2569	*	*	*
CHEMISTRY	14	36	3608	3540	*	*	*	47	174	3600	3441	4000	3500	3333
COMPUTER SCIENCE	+	6	+	4897				4	19	3896	4226	*	*	*
MATHEMATICS	2	5	3084	3067	*	*	*	2	13	3084	3389	*	*	*
PHYSICS	4	13	3771	3712	*	*	*	8	37	3754	3540	*	*	*
POLYMER	+	8	+	3612				+	31	+	3437			
TOTALS	59	216						167	705					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

SEPTEMBER 1988 WCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 WCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
ACCOUNTING	1878 584 2833 1667		1775 2			1779 8	1583 1	1701 6	1585 11
BANKING & FINANCE	1946 13		1770 23 2317 1500	1853 6		1728 30 3000 1417		1815 9	1664 15
BUSINESS ADMINISTRATION & MANAGEMENT	1804 14	1500 1	1480 5	1633 3		1628 10	1497 15	1815 14	1649 70 2458 1200
HUMAN RESOURCES (incl Labor Relations)			1196 1	1600 1			1650 2	1638 2	1581 6
INSTITUTIONAL MANAGEMENT			1666 1				1754 2		
MANAGEMENT INFO SYSTEMS			1978 4	2178 3	2130 1	1675 2	1232 2		1708 4
MARKETING & DISTRIBUTION	1750 3	1650 1	1606 5	1638 8	1833 1	1782 9	1500 1	1749 13	1664 106 2600 1300
ECONOMICS	2244 3		1428 3	1733 1		1896 4		1656 5	1532 9
LETTERS (incl English, Literature)				1500 1			1667 1		1813 3
HUMANITIES - All Other			1533 3			1343 1	1500 1	1417 1	1757 6
CRIMINAL JUSTICE					1800 1			1470 2	
HISTORY									1330 5

SEPTEMBER 1988 WCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 WCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
PSYCHOLOGY						1250 1	1650 1		1628 10
SOCIAL SCIENCES-All Other			800 1			1000 1	1800 1	1916 1	1612 13
ADVERTISING		1583 3		1666 1					1811 8
COMMUNICATIONS	1200 1			1839 3	1400 1		1500 2		1755 19
JOURNALISM								1000 1	1975 2
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL			1600 1			1333 1			
AGRICULTURAL									
BIOENGINEERING & BIOMEDIC									
CHEMICAL									
CIVIL					1847 3				
ELECTRICAL(incl Comp Eng)				2671 15		2458 1		1875 1	

SEPTEMBER 1988 WCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 WCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
GEOLOGICAL									1850 2
INDUSTRIAL	2209 2		2208 2		3000 1				2333 1
MECHANICAL	2410 1			2425 2					2350 1
METALLURGICAL									
MINING & MINERAL									
NUCLEAR									
PETROLEUM									
ENGINEERING TECHNOLOGY									1400 1
AGRICULTURAL			1400 2				1061 1	1541 1	1398 6
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL						1875 1	1250 1		
CHEMISTRY								2400 1	

SEPTEMBER 1988 WCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 WCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
COMPUTER SCIENCE	2200 8		2067 2	2098 21 2950 1716	1750 2	2524 3		1572 2	
MATHEMATICS				2535 6		2521 2	1666 1		1625 1
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY									
PHYSICS									
OTHER PHYSICAL & EARTH SCIENCES									
RENEWABLE NATURAL RSRCS									

SEPTEMBER 1988 WCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 WCPA REGIONAL CUMULATIVE REPORT

CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers

90th: 2208

10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
ACCOUNTING			1667 1	2100 1	2127 3	1717 3	2175 7		1885 5
BANKING & FINANCE	1730 1		1500 1	1875 1	1917 3	1896 8	1993 11	1700 1	1971 4
BUSINESS ADMINISTRATION & MANAGEMENT	1742 2	2199 2	1657 13	1952 4	2750 1	1844 14	1795 19		2250 2
HUMAN RESOURCES (incl Labor Relations)						1650 2	1572 2		
INSTITUTIONAL MANAGEMENT			1704 4						
MANAGEMENT INFO SYSTEMS		2416 1	1375 1	2175 1		2800 2	2313 5		2375 2
MARKETING & DISTRIBUTION		1975 2	1792 3	1666 3		1704 26 2700 1300	2685 1		1500 1
ECONOMICS			1600 1	2192 2	3050 1	1778 3	1872 6	1500 1	
LETTERS (incl English, Literature)	1250 1				1916 1	1734 2			
HUMANITIES - All Other			1000 1			1750 1			
CRIMINAL JUSTICE									
HISTORY		1000 1							

SEPTEMBER 1988 WCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 WCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
PSYCHOLOGY							2080 2		
SOCIAL SCIENCES-All Other									
ADVERTISING						2033 3			
COMMUNICATIONS				1583 1		1758 6	1800 1		
JOURNALISM	1200 1			1750 1		1167 2			900 1
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL				1225 2			2290 54 2600 2120		2355 2
AGRICULTURAL									
BIOENGINEERING & BIOMEDIC							2000 1		
CHEMICAL		2441 3	2583 1				2563 2		
CIVIL		2271 3		2206 7	2438 8	2321 3	2349 5	2500 1	2157 5
ELECTRICAL(incl Comp Eng)	2333 1	2640 20 3333 2375	1000 1	2333 1	2549 16	2493 10	2455 119 3467 2240	2352 1	2439 2

SEPTEMBER 1988 WCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 WCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
GEOLOGICAL									
INDUSTRIAL				2575 1	2500 2	2583 1	2243 26 2908 1917		
MECHANICAL	2583 1	2380 9	2500 1		2704 5		2380 93 2773 2220		2290 13
METALLURGICAL							2432 3		1666 1
MINING & MINERAL									
NUCLEAR							2556 1		
PETROLEUM									
ENGINEERING TECHNOLOGY					2100 1	2800 1	2289 8		
AGRICULTURAL								1538 10	
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL		1917 1							
CHEMISTRY		1771 2					2075 3		

SEPTEMBER 1988 WCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 WCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
COMPUTER SCIENCE		2262 10		1916 1	2320 7	2008 7	2138 36 2700 1860		2583 1
MATHEMATICS		2333 2					2421 4		
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY									
PHYSICS						1200 1	2385 3		
OTHER PHYSICAL & EARTH SCIENCES									
RENEWABLE NATURAL RSRCS								2028 4	

SEPTEMBER 1988 WCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 WCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
ACCOUNTING		2100 1	1954 6	1900 15	1695 2	1718 4		2090 15	2000 1
BANKING & FINANCE		2014 6	1945 6	1930 14	1688 2		1922 3	2017 10	1850 1
BUSINESS ADMINISTRATION & MANAGEMENT	1600 1	2087 5	1870 15	1945 17	1890 12	1729 2	1625 1	2021 2	1833 1
HUMAN RESOURCES (incl Labor Relations)	2175 1		1250 1	1807 2					
INSTITUTIONAL MANAGEMENT				2167 1					
MANAGEMENT INFO SYSTEMS			2295 11	2305 7					2000 1
MARKETING & DISTRIBUTION	1833 3	1932 12	1817 20 3000 1500	1864 17	1895 19	1454 4		1892 3	2404 2
ECONOMICS	3500 1	1934 2	1700 2						
LETTERS (incl English, Literature)			1875 1	2583 1					
HUMANITIES - All Other									
CRIMINAL JUSTICE									
HISTORY					2167 1				

SEPTEMBER 1988 WCPA CUMULATIVE REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 WCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
PSYCHOLOGY	1200 2			1700 1					
SOCIAL SCIENCES-All Other	1000 1	1800 1	1250 1		1800 1				2000 2
ADVERTISING		1867 1	1625 2	1920 1					
COMMUNICATIONS		1954 2	1875 1	1275 2	2056 3	1700 1			
JOURNALISM					1750 1				2009 2
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL				1192 1				2424 1	
AGRICULTURAL					1791 1				
BIOENGINEERING & BIOMEDIC									
CHEMICAL	2379 2	2596 8	2325 2	2517 5	2510 2	2581 4		2681 21 3000 2608	2650 1
CIVIL	2267 30 3900 2000	2667 1	2167 1	2550 1				2475 1	
ELECTRICAL(incl Comp Eng)	2513 15	2283 1	2561 61 3232 2250	2523 204 3823 2275	2750 2	2451 4		2689 16	2500 1

SEPTEMBER 1988 WCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 WCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 /06 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
GEOLOGICAL									
INDUSTRIAL	2472 6		2577 18	2451 16	2300 1	2500 1			
MECHANICAL	2518 18	2369 4	2505 7	2521 38 3200 2300	2610 3	2650 1	2167 3	2557 18	2375 1
METALLURGICAL			2205 2	2575 2			2000 1	2683 1	
MINING & MINERAL									
NUCLEAR									
PETROLEUM								2793 7	
ENGINEERING TECHNOLOGY	2439 3			2423 3					1850 1
AGRICULTURAL		1900 1			2213 8				
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL		1300 1							1874 4
CHEMISTRY		2000 1		1843 2					

SEPTEMBER 1988 WCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 WCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
COMPUTER SCIENCE	2125 2	4800 1	2438 33 3300 2100	2311 24 2723 2000				2373 8	2433 1
MATHEMATICS	2321 3		2251 8	2272 7					
ALLIED HEALTH PROFESSIONS									1900 1
NURSING									
PHARMACY									
PHYSICS				2200 1					
OTHER PHYSICAL & EARTH SCIENCES								1900 1	
RENEWABLE NATURAL RSRCS									

SEPTEMBER 1988 WCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 WCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
ACCOUNTING				1854 4		1627 25 2264 1500	1705 25 2180 1141
BANKING & FINANCE				1896 2	1200 1	1663 4	1537 6
BUSINESS ADMINISTRATION & MANAGEMENT		1997 2	2550 2	1895 6	1500 1	1525 10	1724 2
HUMAN RESOURCES (incl Labor Relations)				1530 2		1400 2	
INSTITUTIONAL MANAGEMENT						1541 1	
MANAGEMENT INFO SYSTEMS							
MARKETING & DISTRIBUTION	1458 1	2333 1		2101 10		1411 3	2000 1
ECONOMICS					1183 2	1525 2	1447 2
LETTERS (incl English, Literature)				2188 2	1700 1		
HUMANITIES - All Other		1000 1	1400 1	1333 1		1561 1	
CRIMINAL JUSTICE					1100 1	2632 1	1395 2
HISTORY						1667 1	

SEPTEMBER 1988 WCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 WCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
PSYCHOLOGY				1708 1			
SOCIAL SCIENCES-All Other		1950 1	2280 1		750 1	1534 8	1476 5
ADVERTISING						1500 1	
COMMUNICATIONS		1900 1	952 2	2083 1	1667 2		
JOURNALISM			962 1			1583 1	
TECHNICAL WRITING							
AEROSPACE & AERONAUTICAL						2054 4	
AGRICULTURAL							
BIOENGINEERING & BIOMEDIC							
CHEMICAL						2006 4	2970 1
CIVIL				2400 1		1895 7	2286 48 2815 1972
ELECTRICAL(incl Comp Eng)			1808 2		1000 1	2072 37 3875 1633	2257 23 3445 2166

SEPTEMBER 1988 WCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 WCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
GEOLOGICAL							
INDUSTRIAL						1750 1	
MECHANICAL			2450 1	2445 3		2072 29 3211 1925	2319 10
METALLURGICAL							
MINING & MINERAL							
NUCLEAR						1500 1	2000 1
PETROLEUM							
ENGINEERING TECHNOLOGY						2433 1	3000 1
AGRICULTURAL				2300 1	1433 2	1475 2	
ARCHITECTURAL & ENVIRONMENT DESIGN							
BIOLOGICAL			1634 5	1300 3			1900 1
CHEMISTRY				1425 2		2029 1	

SEPTEMBER 1988 WCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

SEPTEMBER 1988 WCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
COMPUTER SCIENCE				1513 2			
MATHEMATICS						1850 2	2500 1
ALLIED HEALTH PROFESSIONS				1711 4	1734 1		1900 1
NURSING				2202 20 2500 1900			
PHARMACY				1215 3			
PHYSICS						1500 1	
OTHER PHYSICAL & EARTH SCIENCES			1730 1	2083 1		1750 1	1000 1
RENEWABLE NATURAL RSRCS						1200 1	1200 1

SEPTEMBER 1988 WCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS

BY TECH - NON-TECH & EMPLOYER

SEPTEMBER 1988 WCPA REGIONAL CUMULATIVE REPORT

CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers

90th: 2208

10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
BACHELOR NON-TECH	1879 617 2833 1567	1575 2	1669 48 800 1400	1760 23 2500 1500	1921 3	1711 66 3000 1343	1535 27 2500 1256	1746 53 2400 1450	1644 258 2600 1200
BACHELOR TECHNICAL	2136 12	1583 3	1850 7	2320 48 3167 1716	1920 7	2285 8	1395 5	1660 6	1746 41 2500 1417

SEPTEMBER 1988 WCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY TECH - NON-TECH & EMPLOYER

SEPTEMBER 1988 WCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
BACHELOR NON-TECH	1616 4	1961 6	1635 25 2500 1375	1945 12	2205 9	1801 61 3600 1200	1963 53 2900 1720	1600 2	2004 14
BACHELOR TECHNICAL	2039 3	2422 50 3333 2083	2028 3	2003 14	2491 39 3481 2041	2103 34 2833 1500	2352 359 3467 2100	1771 16	2212 25 2600 1900

SEPTEMBER 1988 WCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS

BY TECH - NON-TECH & EMPLOYER

SEPTEMBER 1988 WCPA REGIONAL CUMULATIVE REPORT

CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
BACHELOR NON-TECH	1797 9 2600 1800	1980 27 2600 1800	1917 63 3000 1500	1953 75 2917 1600	1876 37 2375 1500	1615 10	1848 4	2041 30 2375 1875	2061 8
BACHELOR TECHNICAL	2395 79 3900 2083	2427 21 4800 1900	2481 135 3300 2100	2476 307 3823 2200	2289 21 2750 1833	2453 11	2125 4	2613 74 3000 2392	2102 12

SEPTEMBER 1988 WCPA CUMULATIVE REPORT

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

AVERAGE MONTHLY SALARY OFFERS
BY TECH - NON-TECH & EMPLOYER

SEPTEMBER 1988 WCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
BACHELOR NON-TECH	1458 1	1855 5	2195 4	1931 28 2500 1500	1231 7	1592 58 2632 1250	1636 43 2667 1141
BACHELOR TECHNICAL		1900 1	1569 12	1964 41 864 1500	1489 6	2002 94 3875 1583	2262 89 3445 1972

SEPTEMBER 1988 WCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

SEPTEMBER 1988 WCPA REGIONAL CUMULATIVE REPORT

CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING		ADVERTISING	BANKING		COMPUTER/DATA PROCESSING		CONSULTING SERVICES		FINANCE		HOTELS/MOTELS (HOSPITALITY)	INSURANCE		MERCHANDISING	
MBA--NON-TECH	2280	8		2601	7	2975	2	2660	1	1933	6		2000	3	2083	1
MBA--TECH								7000	1	2950	1					

SEPTEMBER 1988 WCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

SEPTEMBER 1988 WCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
MBA--NON-TECH		2428 2			3021 5	2750 2	2445 4		2668 1
MBA--TECH					4300 1		2500 1		

SEPTEMBER 1988 WCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

SEPTEMBER 1988 WCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR -	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
MBA--NON-TECH		2437 4	2898 10	2707 16	2900 1			2500 2	1900 1
MBA--TECH			3117 3	3009 2	2700 1				

SEPTEMBER 1988 WCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

SEPTEMBER 1988 WCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 8/15/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
MBA--NON-TECH			3500 1	3711 3		1872 1	1990 6
MBA--TECH			3835 1	2993 2			1921 1